

Interim Management Solutions

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Introduction



Mission

Our mission is to create and implement a one stop shop solution to fulfil the Interim Management needs for German speaking companies, operating in the UAE and headquartered in Germany, Austria or Switzerland (DACH).

After Sao Paulo, the UAE hosts the biggest community of German speaking companies worldwide.

Around 1.200 companies, German speaking and headquartered in DACH, employ around 57.000 employees in the region and have local operations in the UAE.

Giving the fact that a normal term for each of the leading employees is max three years at least around 400 companies have to replace leading team members every year.

The Problem

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The Problem

The unexpected / unforeseen can happen - and it will be for sure, at exactly the wrong moment in time. Namely strategically important member(s) of the leadership team are unable to perform their duties, and the company is in trouble.

While some larger organisations may have enough internal resources to cope, in our experience, most companies do not have the HR bandwidth to quickly fill the void.

Recruiting a suitable long-term replacement(s) can take time, which can be ill afforded by the business – especially if the local team is without proper leadership.

The Problem (cont.)

Interim Management (IM) is the most common solution to deal with these kind of situations, however, there is currently no German speaking IM Provider active in the region focusing on the German speaking companies.

Local regulations require that IM provider's are properly licensed and their representatives have individual UAE work visas. You can see, it is not possible to simply fly somebody over for a few weeks.

Finding the right candidate, that is available on short notice and capable to bridge a vacancy or to deal with a special project, is a challenge.

The Solution

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A strong partnership between experts:

- A UAE based, German speaking Management Consultancy and Interim Management Service Provider
- The leading Online Platform for professional Interim Management in Germany, Austria and Switzerland
- A UAE based Manpower Service Company

Dedicated German speaking full-service package including:

- Identifying the individual scope, role, goals, objectives and timeframes
- Presentation of suitable Interim Management candidates according to the above
- Project assistance through regular performance review and help-desk support for the Interim Manager.
- Dedicated UAE working visa, on request Travel arrangements, local transportation as well as Accommodation can be provided.

Value Propositions (cont.)

Additional available services include:

- Management Consultancy
- Manpower Outsourcing
- Staffing Solutions
- Payroll Management
- PRO Services
- Recruitment

The Team

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Team





ES Global is a UAE-based company serving the Logistics, Shipping, Manpower and Technical requirements of diverse industries for over 40 years. With a team of over 2,000 personnel, they enable their customers operations to become more efficient and profitable.

ES Global provides comprehensive manpower outsourcing services which support vital business functions and ensure compliance with mobilization standards of local labor laws.

Their holistic approach results in an efficient work protocol with an emphasis on quality rather than quantity. ES Global bridges the gap between the requirements in various organizations to become agile and lean, freeing their internal resources through a ready-to-deploy workforce for the short or long-term.



United Interim is the leading Online Platform for professional Interim Management with direct access to more than 3000 qualified Interim Management Professionals

How does this work in detail

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How does this work in Detail

- Client from the German speaking business community has a service request (Interim Management, Consulting, Manpower Services) and contacts g&m.
- g&m (as the general entry point), identifies and verifies the nature and the details of the request and takes appropriate action by either dealing with it internally (Consulting or Interim Management) or involves ES Global in case of Manpower services.

How does this work in Detail (cont.)

- In case of Interim Management requests g&m either offers to provide own staff or acts as Interim Management Provider and starts the search for appropriate Interim Manager through the United Interim Database.
- After suitable and available candidates are identified g&m presents these (NDA protected) to the client.
- After client has selected the most suitable candidate, ES Global provides the appropriate working visa and arranges, if requested, travel and accommodation.

Client will have to cover initial as well as ongoing costs:

- Initial costs are cost for working visa, health insurance and travel
- Ongoing costs are costs for daily remuneration as well as necessary expenses for accommodation, communication, mobility, travel, etc.

Thank You

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